



DMCAR PRESENTS  
**HEAVY  
HITTERS**  
*In Commercial Real Estate*

Dear Member,

DMCAR is pleased to, once again, present the Heavy Hitters in Commercial Real Estate Awards. This year's awards event will be held at the Four Seasons downtown Denver on **Friday, March 16, 2023, 4-6:30 p.m.** On that day, we will honor commercial real estate's top brokers for their sales production. In addition, we will also honor a Broker of the Year and a Top Young Broker of Denver. This year we have added new categories for Deals of the Year in Industrial, Retail and Office, as well as Project of the Year.

### Categories of recognition

#### **Heavy Hitter Awards:**

Top 10 Office Producers  
Top 10 Industrial Producers  
Top 10 Retail Producers  
Top 10 Investment Producers  
Top 10 Land Producers  
Top 10 Multi Family Producers  
Top 10 Young Brokers of Denver  
Top 10 Small Shops *(Includes categories for broker offices with 5 or less.)*

Retail Deal of the Year **\*New for 2023**  
Industrial Deal of the Year **\*New for 2023**  
Office Deal of the Year **\*New for 2023**  
Project of the Year **\*New for 2023**

#### **Nomination Awards:**

Top Retail Landlord  
Top Office Landlord  
Top Industrial Landlord

### Applications

Applications and official tally sheets must be submitted online before the deadline: **Wednesday, January 11, 2023 at 5:00 p.m.**

### Eligibility & Exposure Note

Competitors select a category for competition based on the industry area in which the majority of their production was completed. All production must be presented on the official tally sheet. Please review the Rules & Eligibility for specific competition and tally sheet entry details. Only the production total for the top (#1) finisher will be published; the remaining nine runner-up finalists will be published by rank only.

### Application Review Panel

The Heavy Hitter Application Review Panel will consider all applications. The Panel will make final decisions on disputes concerning rule interpretations. Panelists include:

**Kristine Reinhardt**, Cushman & Wakefield  
**Katie Kruger**, CBRE  
**Evan Kline**, NAI Shames Makovsky  
**James Mansfield**, Pinnacle Real Estate Advisors

**Kevin McCabe**, Newmark  
**Brad Calbert**, Colliers International  
**Dan McGowan**, JLL  
**Adam Lewis**, Marcus & Millichap

**Event sponsorship opportunities are now available.** Visit [DMCAR.com](https://dmcar.com) for details or contact Rachel for more information at [rmarion@dmcar.com](mailto:rmarion@dmcar.com). We look forward to another great competition!

Sincerely,



Erika Shorter  
DMCAR President 2022-2023