



DMCAR & DBJ PRESENT

HEAVY HITTERS

In Commercial Real Estate

Dear Member,

DMCAR and The Denver Business Journal are pleased to, once again, present the Heavy Hitters in Commercial Real Estate Awards Luncheon. This year's luncheon will be held at the Four Seasons downtown Denver on **Friday, March 1, 2019**. On that day, we will honor commercial real estate's top brokers for their sales production. In addition, we will honor the first-ever Lifetime Achievement Award recipient and 2018 Young Broker of the Year.

Categories of recognition

Heavy Hitter Awards:

Top 10 Office Producers
Top 10 Retail Producers
Top 10 Land Producers
Top 10 Young Brokers of Denver

Top 10 Industrial Producers
Top 10 Investment Producers
Top 10 Multi Family Producers
Top 10 Small Shops *(Includes categories for broker offices with 5 or less.)*

Nomination Awards:

Top Retail Landlord
Top Office Landlord
Top Industrial Landlord

Applications

Applications and Official Tally Sheets must be submitted online before the **Wednesday, January 9, 2019** deadline.

Eligibility & Exposure Note

Applicants select one category based on the industry area in which the majority of the transactions were completed (the most deals completed; not the greatest total production). All production for the award year must be submitted on the official program Tally Sheet. Only the applicant's percentage of participation should be included. All out of state deals start as a 50% co-op, unless otherwise noted. And, only the production total for the top (#1) finisher will be published; the remaining 9 runner-up finalists will be published by rank only. Please click the link to read the full Rules & Eligibility section, on the online application, prior to submitting.

Application Review Panel

The Heavy Hitter Application Review Panel will consider all applications. The Panel will make final decisions on disputes concerning rule interpretations. Panelists include:

Steve Schwab, Cushman & Wakefield
Pete Schippits, CBRE
Evan Kline, NAI Shames Makovsky
James Mansfield, Pinnacle Real Estate Advisors

Kevin McCabe, Newmark Knight Frank
Brad Calbert, Colliers International
Mike Rooks, JLL
Bob Kaplan, Marcus & Millichap

Event sponsorship opportunities are now available. Visit DMCAR.com for details or contact us for more information at kkruger@dmcar.com. We look forward to seeing you there!

Sincerely,

Frederic de Loizaga
DMCAR President 2018-2019