

2023 HEAVY HITTERS

In Commercial Real Estate

TOP OFFICE BROKER



Jamie Gard

NEWMARK

2022 PRODUCTION: \$121,688,330

Please share a summary highlighting your biggest, most memorable deals that you were involved in/completed in 2022.

Leasing Davis Graham & Stubbs (DGS) space in RiNo at Paradigm, a state-of-the-art 200,000-square-foot office development located at 3400 Walnut Street in Denver, owned by Jordan Perlmutter & Co. and Rockefeller Group. DGS will occupy 80,000 square feet in the top three floors of this new generation, eight-story building targeting a LEED Gold design integrated with a sophisticated modern aesthetic that pays tribute to the neighborhood's historic industrial character. It is the second premier Denver law firm we attracted to the RiNo market. Also, helping Matt Joblon at BMC lease 255 Filmore to 100% before groundbreaking, as well as the Scripps Media backfilling Junction23 for Everwest after Wework terminated.

Describe the overall performance/state of your submarket for 2022.

The leasing market has had a few rough years, COVID, work from anywhere, and now the threat of a recession. Fortunately, I have clients with high quality product, attractive to companies trying to encourage a return to the office.

What are your predictions for your submarket for 2023?

The flight to quality continues. More sublease space comes on the market.

What is going to be the biggest commercial real estate story for the Denver area in 2023?

A large tech tenant leases over 100,000 square feet in downtown.

What is a goal you have yet to achieve?

Total enlightenment.

Who is the one person you're most interested in meeting?

Steve Jobs

What is your favorite quote?

If I had more time I would have written less – Mark Twain

What would you select as your 2022 theme song/walk up song?

Journey - Don't stop Believin'

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